



COMMONWEALTH OF VIRGINIA  
DIVISION OF PURCHASES & SUPPLY (DPS)  
1111 East Broad Street, Richmond, Virginia 23219

MODIFICATION #2  
TO  
CONTRACT NUMBER E194-79435  
BETWEEN THE  
COMMONWEALTH OF VIRGINIA  
AND  
ERUDYNE INC

This MODIFICATION #2 is an Agreement between the Commonwealth of Virginia, hereinafter referred to as "State" or "Commonwealth," and ERUdyne Inc, a Virginia corporation, hereinafter referred to as the "Contractor" or "ERUdyne", relating to the modification of Contract E194-79435 effective November 1, 2019 as amended, hereinafter referred to as the "Contract" or "Agreement." This Modification is hereby incorporated into and made an integral part of the Agreement.

The purpose of this modification is to document both parties' agreement to A.) Renew the Contract for an additional year, B.) Update Service Zones and Service Categories C.) Update Pricing Schedule. All changes are effective upon full execution of this document, unless otherwise noted, and shall be included in any subsequent modifications.

**A. Reference:** Contract E194-79435, "Renewal of Contract."

Both parties hereby agree to renew the Contract for an additional one (1) year period, beginning November 1, 2022 through October 31, 2023, with two (2) renewals remaining.

**B. Reference:** Contract E194-79435,

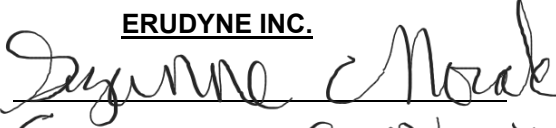

Contract is updated to include Service Zones 1, 2, 3, 4, 5, 6, 7, 8, 9, and 10 and Service Categories Emergency Support Services, Law Enforcement Support Services, Aerial Inspection or Mapping Data Services, and Agricultural and Gaming Support Services

**C. Reference:** Contract E194-79435,

ERUdyne's Pricing Schedule is deleted and replaced with the attached updated pricing schedule.

The foregoing is the complete and final expression of the parties' agreement to modify Contract E194-79435 and cannot be modified, except by a writing signed by the duly authorized representatives of both parties. All other terms and conditions remain unchanged.

**PERSONS SIGNING THIS CONTRACT ARE AUTHORIZED REPRESENTATIVES OF EACH PARTY TO THIS CONTRACT AND ACKNOWLEDGE THAT EACH PARTY AGREES TO BE BOUND BY THE TERMS AND CONDITIONS OF THE CONTRACT.**

<b><u>ERUDYNE INC.</u></b>		<b><u>COMMONWEALTH OF VIRGINIA</u></b>	
BY: 	BY: 		
NAME: <u>Suzanne C. Nork</u>	NAME: <u>Brandon Amsel, VCO</u>		
Printed Name	Printed Name		
TITLE: <u>President</u>	TITLE: <u>Statewide Sourcing &amp; Contracting Officer</u>		
DATE: <u>10/26/21</u>	DATE: <u>10/27/2022</u>		

**Pricing Schedule Effective November 1, 2022 through October 31, 2023**

	<b>Hourly</b>	<b>Standard Daily Rate</b>	<b>Weekend Daily Rate</b>	<b>Emergency Daily Rate</b>
<b>Service Code A</b>				
Mission Director	\$160.50	\$1,605.00	\$1,500.00	\$1,800.00
Deputy Mission Director	\$133.75	\$1,070.00	\$1,000.00	\$1,200.00
Air Boss	\$117.70	\$856.00	\$800.00	\$1,000.00
Pilot in Charge	\$107.00	\$642.00	\$600.00	\$800.00
Visual Observer	\$32.10	\$321.00	\$321.00	\$321.00
<b>Service Code B</b>				
Mission Director	\$160.50	\$1,605.00	\$1,605.00	\$1,926.00
Deputy Mission Director	\$133.75	\$1,070.00	\$1,070.00	\$1,284.00
Air Boss	\$117.70	\$856.00	\$856.00	\$1,070.00
Pilot in Charge	\$107.00	\$642.00	\$642.00	\$856.00
Visual Observer	\$32.10	\$321.00	\$321.00	\$321.00
<b>Service Code C</b>				
Mission Director	\$160.50	\$1,605.00	\$1,605.00	\$1,926.00
Deputy Mission Director	\$133.75	\$1,070.00	\$1,070.00	\$1,284.00
Air Boss	\$117.70	\$856.00	\$856.00	\$1,070.00
Pilot in Charge	\$107.00	\$642.00	\$642.00	\$856.00
Visual Observer	\$32.10	\$321.00	\$321.00	\$321.00
<b>Service Code D</b>				
Mission Director	\$160.50	\$1,605.00	\$1,605.00	\$1,926.00
Deputy Mission Director	\$133.75	\$1,070.00	\$1,070.00	\$1,284.00
Air Boss	\$117.70	\$856.00	\$856.00	\$1,070.00
Pilot in Charge	\$107.00	\$642.00	\$642.00	\$856.00
Visual Observer	\$32.10	\$321.00	\$321.00	\$321.00
<b>Service Code E</b>				
Mission Director	\$160.50	\$1,605.00	\$1,605.00	\$1,926.00
Deputy Mission Director	\$133.75	\$1,070.00	\$1,070.00	\$1,284.00
Air Boss	\$117.70	\$856.00	\$856.00	\$1,070.00
Pilot in Charge	\$107.00	\$642.00	\$642.00	\$856.00
Visual Observer	\$32.10	\$321.00	\$321.00	\$321.00
<b>Drones</b>				
Multi-Rotor Drone	-	\$500.00	\$500.00	\$500.00
Fixed Wing Drone	-	\$650.00	\$650.00	\$650.00
VTOL Fixed Wing Drone	-	\$750.00	\$750.00	\$750.00
<b>Data Analytics</b>				
Data Transfer Fee	\$535.00	\$535.00	\$535.00	\$535.00

**Notes:**

- 1) Staffing for Deployments will vary based on mission
- 2) Hourly Pricing for Emergency Scenarios is only used for Pre-deployment wait time if less than a day

- 3) All Equipment is priced at a daily rate. Equipment is required regardless of how long of a flight. There is still set up time, such as battery charging, regardless of the flight hours. If hourly pricing is requested, we require a minimum of 4 hours by drone category.
- 4) Data transfer fee is billed for processing of imagery. If more complicated report requests are included, price will be provided prior to assignment acceptance